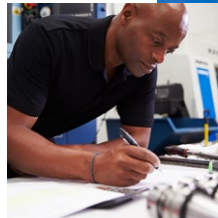




**Quantum Strategies
& Energy Solutions**
RC No 1642543



**Integrated Innovation
and Business
Solutions Provider**

Outline

Section One Company Overview
Core Values
What We Offer
Company Directors
Corporate Structure

Section Two Market Segment
Our Services
Projects
Contact Us



Company Overview

We are an integrated innovation and business solutions provider to the Energy, Manufacturing, and Agro-allied sectors of the economy. Duly certified by the Corporate Affairs Commission of Nigeria.

Our Vision

To be a foremost energy and business solutions provider across the vast economic spectrum in sub-Saharan Africa and the world.

Mission Statement

Our mission is to be a reputable business partner employing cutting edge tools and technology to provide efficient service and effective solutions to meet and exceed our customer's business objectives.

Company Mantra

Solutions | Innovation | Service



Core Values

Energy

We are passionate about what we do and through synergy provides the enthusiasm, agility, dynamism and mental prowess required to perform and sustain efficient and effective service.

Service

Our wheel of progress is always in motion and turns upwardly. We lead through consistent and committed service while upholding the tenet of Environment, Health, Safety and Security (EHSS).

People

We recognize that our people is our brand, our partners reinforce our brand and our customers validate our brand. We provide value to all stakeholders, making integrity, teamwork and effective communication critical in our relationship and transactions. We constantly build a culture that is people centric.

What We Offer

Energy Services

- Feasibility Studies Concept Analysis
- Engineering Designs
- 3rd Party Review & Validation
- Safety Studies
- Project Cost Estimation
- Project Management & Advisory
- Training & Manpower Supply

Business Strategy & Support

- Supplies, Procurement & Logistics
- Organizational Process Audit
- Change Management
- Business Strategy & Transformation
- Performance Management
- Regulatory Compliance Management
- Business Development
- Business Continuity

Commercial Solution

- Proposal preparation
- Bids & Tender Management
- Contract Drafting & Review
- Contract Management
- Negotiation
- Risk Management

Company Directors

Akinwale Biobaku is a technical expert, a business strategist and management consultant who has established a professional and excellent footprint in the oil and gas industry, founded, and currently managing and providing management consultancy to a couple of businesses, especially startups.

He founded Quantum Strategies and Energy Solutions LTD, a business with a focus on providing energy services, business strategy and support and commercial solutions. He also manages Iteka Integrated Services Limited, an ideas and innovation hub offering value-adding services to the oil and gas, technology, built industry and financial sectors. Akinwale is serving as a management consultant to Fabritent W.A LTD, an indigenous and leader in the manufacture of marquee tents and membrane structures in Nigeria, with clientele cutting across various sectors and industries.

Akinwale is a certified Project Management Professional (PMP), MBA with a specialism in Strategic Planning at Edinburgh Business School, Heriot-Watt University Scotland, UK, member of Project Management Institute (PMI), World Commerce and Contracting (formerly IACCM), American Society of Mechanical Engineers (ASME), Society of Petroleum Engineers (SPE) and Society for Underwa-



Engr. Akinwale A. Biobaku
Chief Executive Officer



Section One

ter Technology (SUT), among others. He is a registered engineer of the Council for Regulation of Engineering in Nigeria (COREN) and holds a Bachelor's degree in Chemical Engineering and a Master's degree in Process Engineering.

Before founding Quantum Strategies, he has worked in multinational and indigenous Engineering, EPC and Exploration and Production (E&P) companies. While exhibiting leadership and teamwork, he led and participated in the successful delivery of high profile business development initiatives, as well as engineering and EPC projects with tremendous socio-economic benefits, eliminating gas flaring and increasing gas processing for domestic utilization and power generation. Such projects include - Qua Iboe Gas Flare Elimination (QGFE) Project, Ovade Ogharefe 200 MMSCFD Gas Processing Plant Project, and Ovade Ogharefe LPG Storage and Dispensing Terminal Project

Akinwale believes that where the culture is right, strategic fits will lead to performance and profitability.



Section One

Dr Gabriel Olugbenga Olowo (FNIM, FITP), is the Chairman of our Board of Directors. He is an Economist and Business Administrator with uninterrupted cognate experience in Aviation dating back to 1973. Also, he is the President/CEO - Sabre West Africa, President Aviation Safety Round Table Initiative (ART), Chairman InterGuide Group and Trustee Ikeja Golf Club.

He has attended several professional training courses and served on several expert groups, committees, and panels including the Ministerial Committee on Restructuring of Nigeria Airways Limited in September 2001, Ministerial Technical Committee on the Establishment of a new Flag Carrier in August 2003, Chairman of the Agency Investigation Panel (A.I.P) for Western Africa, and Member of ECOWAS Parliament Committee on Implementation of Yammousoukro Treaty.

Dr Olowo has a B. Sc. (Business Administration) at, University of Lagos, Nigeria and M. Sc. Economics (Manpower Planning) at the University of Lagos, and PhD (Hons) Business Administration in Samuel Adegboyega University, Edo, Nigeria. He Olowo started his aviation career as a Management Trainee with Lufthansa German Airlines in 1973.



Dr Gabriel O. Olowo
Director

He worked consistently in the aviation industry since then, serving in various capacities such as Assistant Manager with Lufthansa German Airlines, Deputy General Manager with Varig Brazilian Airline. Executive Director with Bellview Airlines Limited and Country Director of Sabre Network Inc West Africa (a US leading Technology company for Airlines).

He has deep and wide business and enterprise management especially in the aviation industry which has made him an acknowledged expert in airlines and aviation business management. He has provided varied consultancy services in these areas and is an author of many aviation industry-related publications.

He is a Fellow of the Nigerian Institute of Management (FNIM), Member Nigeria/ American Chamber of Commerce, Nigeria-Brazil Chamber of Commerce & Industry and Nigeria/ British Chamber of Commerce.

Section One

Dr Philips Olaleye Agboola, PhD, an erudite scholar, industrialist and investor of repute, is an Associate Professor in the prestigious King Saud University's Mechanical Engineering Department, College of Applied Engineering, Muzahimiyah Branch, Riyadh, Saudi Arabia.

He obtained all his degrees in Mechanical Engineering (B.Tech Hons, MSc, PhD). His work experience is hands-on and spans the industry and academics. He started his engineering career in the Nigerian oil and gas industry with Telsy Energy/Extramarine & Oil Services Limited Lagos, where he supervised projects involving the Nigerian government and foreign partners. Thereafter, he went to Cyprus for his graduate studies and there worked as an Adjunct Professor at the Eastern Mediterranean University, Cyprus.

Currently, Dr Agboola is an Associate Professor at the King Saud University. His research interest is in thermal fluid systems with a particular focus on – Desalination, Renewable Energy: Solar application, Solar heating & cooling, Nano-functional materials, Bio-fuel (1st & 2nd generation ethanol production), Demand-side management, ABET & engineering education, Water resource & management, Stress corrosion cracking (Circumferential Notch Test Approach), and Energy Economics.

Dr Agboola, a scholar par excellence, has written several international research journals which are having a tremendous knowledge impact on the engineering industry and academia. He is a member of the American Society of Mechanical Engineers (ASME), the International Association of Engineers (IAENG) and the Association of Energy Engineer (AEE).

He sits on the board of many companies including Engineering, Agriculture and Real Estates and he is on our board of directors with his wealth of experience in Engineering and Innovation.



Dr. Philips O. Agboola
Director

Section One

Olalekan O. Ogundowole, an accomplished player in the Nigerian and International oil and gas industry, particularly in Africa. He is a passionate and self-driven leader with proven multicultural skills having worked in several countries in Africa, Asia and the Gulf. He speaks English and Russian fluently.

He leads business development initiatives to open new markets, deepen existing relationships and foster revenue growth for businesses. He is a champion with highly extended experience and network in the downstream and upstream industry activities ranging from vessel chartering, operations and to the development and execution of multi-billion dollar projects.

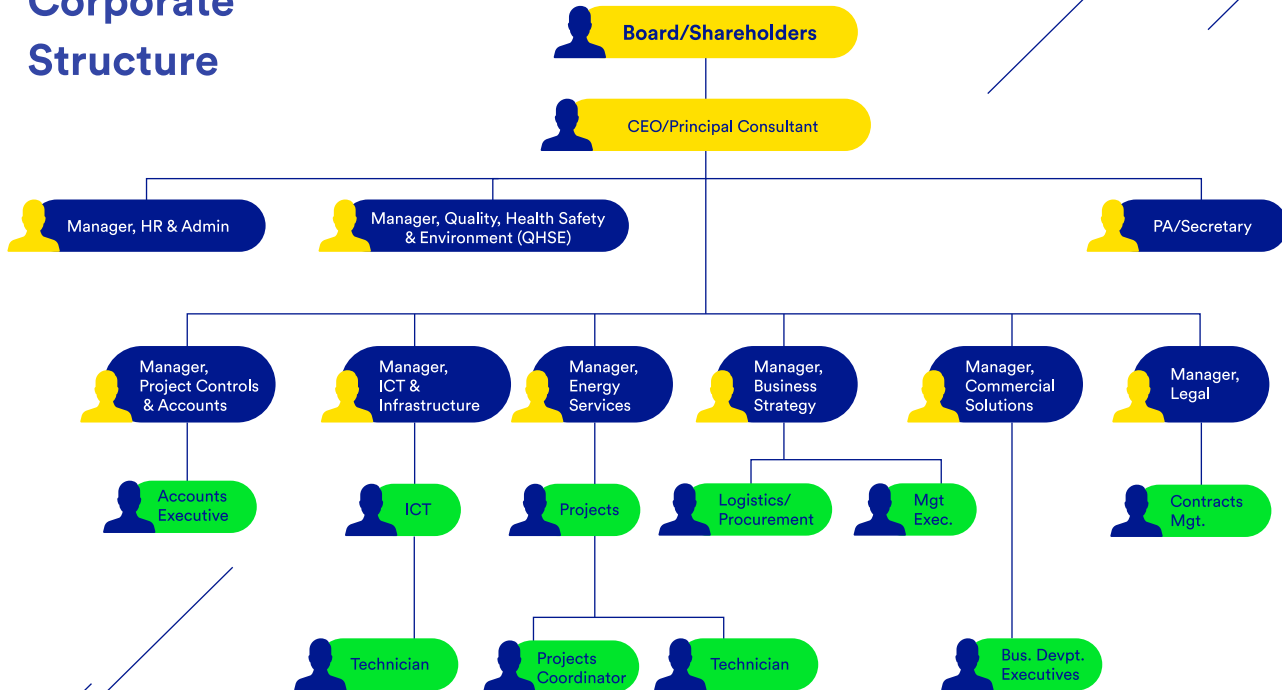
Mr Ogundowole's career started with Pace Technical and Engineering Services as a Mechanical Engineer, and thereafter he joined Sahara Energy Group where he grew through the ranks from an Operator, Supervisor, Business Development Manager to become Head of Projects and Deputy General Manager at different times within the subsidiaries of the Group. He holds a degree in Mechanical Engineering from the University of Lagos and has attended several pieces of training and courses on Leadership, Negotiations, Vessel chartering and Facility operations.

He has a record of notable achievements of executing high profile projects and over the years was able to achieve several milestones in Ghana, Asia and Nigeria, by expanding the business in these regions and countries. He is a member of our board of directors to bring his expertise and experience in business development to enhance growth, development and expansion.



Olalekan O. Ogundowole
Director

Corporate Structure



Market Segment



Oil & Gas



Manufacturing



Agriculture



Others
Govt. Agencies/Parastatals

Engineering Designs | Project Management | Construction Supervision | Maintenance (Electrical & Civil works)
ICT Infrastructure | Procurement | Logistics | Business & management Consultancy | Government Relations

Our Services

Energy Services

Feasibility & Conceptual Studies

QSES conducts detailed assessment of associated risks with intended investment and its potential return by identifying the resources required for a proposed project and its inherent strengths and weaknesses, opportunities and threats. The outcome and recommendation of the study, which is to justify investment decisions or in contrary, is premised on the criteria of cost against derivable values.

In connection with Feasibility studies, we are able to prepare technical but basic, conceptual engineering design to provide high-level details to determine among others, the requirement of financial data (CAPEX and OPEX) and legal requirements to determine the project's potential for success.



Section Two

Engineering Designs, 3rd Party Review & Validation, and Safety Studies

Emphasizing the competence and experience of our team of engineers and project management experts, and the robustness of our project implementation processes and systems we provide engineering designs and safety audits in accordance to local regulations, industry standards and client's requirements.

Our service are:

Safety studies – HAZID, HAZOP, SIL, QRA, LOPA

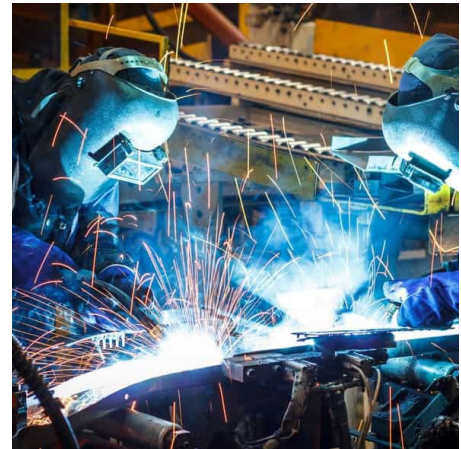
Third party design verification

Technical audits

Front End Engineering Design (FEED)

Detailed Engineering

Facility/Plant As-Built, As-Is and 3D Modelling



Section Two

Project & Cost Estimation

Every project sponsor and project manager wants not project cost overrun. Through our cost estimating professional and tools, we integrate commercial excellence into our client's project by providing credible, reliable, and accurate cost estimate of the project.

Our cost estimation is a rigorous process combining real time market rates, industry benchmarks, and empirical data to generate a cost estimate with high degree of accuracy for the quantity, cost, and price of the resources required by the scope of a project. This service can be provided in standalone mode or in combination with Feasibility Studies or Proposal/Bid Management services.

Project Management & Advisory

This is a niche service we provide to our clients who desire to have a firm control on the performance of their project through adequate project planning, implementation, monitoring and control of the triple constraints of Time, Cost and Quality.

We help to set up a functional Project Management Office (PMO) equipped to deliver successful projects.

Training & Manpower Supply

Our Training and Manpower Supply services includes capacity development across the layers of hierarchy in an organization, to build seasoned leaders and well-trained human capital to deliver on strategic business objectives. We maintain a robust database of "mobilization ready" experienced and competent candidates to fill vacancies within our client's organization.



Section Two

Business Strategy & Support Services

Driven by the rapid global socio-economic and political changes and the challenging effects it has on local businesses in our environment, we provide business management support services to our clients to equip, enable and empower them to achieve set goals and objectives irrespective of the climate and competition.

Our competitive advantage is synergy. We have partnered with experienced individuals and corporate organizations with years of management consulting experience ranging from new startups, restructuring, re-branding to mergers and acquisition. We are conversant with and adopt the 21st century Organizational Behaviour theories combined with Strategic Planning, Negotiation and Innovative ideas to ensure creative transformation of the business of our clients.

Main Service Areas:

- Supplies, Procurement & Logistics
- Organizational Process Audit
- Change Management
- Business Strategy & Transformation
- Performance Management
- Regulatory Compliance Management
- Business Development
- Business Continuity



Section Two

Commercial Solution Services

At QSES, enshrined in our day-to-day business transactions is the concept of “Commercial Excellence and Equity”. Our aim is to make business profitable by the provision of value-added commercial solutions.

We work with our clients as their partners to offer tailor-made solutions fit for their business needs. Our team of management and commercial experts and partners are well experienced and equipped with tools and technology to meet the needs and dynamic changes in the business environment.

Main Service Areas

- Proposal preparation
- Bids & Tender Management
- Contract Drafting & Review
- Contract Management
- Negotiation
- Risk Management





Projects

Engineering Design

Client: ILF Engineers Nigeria
Project: Pipeline Engineering Design Services for Delivery of Process Engineering Scope for 34km Pipeline
Duration: Feb 2020 - ongoing



qsesltd.com

Safety Studies

Client: WAGL Energy Limited
Project: Safety Studies -HAZID Studies for NPSC EscravosCrude oil Receiving and Discharging Terminal
Duration: May 2020



Consultancy

Client: WEAM & Co
Project: Organizational restructuring towards becoming an engineering services company
Duration: Mar 2020 - ongoing
Collaboration: Iteka Integrated Services Limited



Consultancy

Client: Fabritent(W.A) Limited
Project: Provision of Organizational structuring, marketing tools & strategy, and project management advisory services
Duration: Jan 2020 - ongoing

FabriTent (W.A) Limited



Contact Us

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